## Russell D/A Investments

## The impact of staying invested during market turmoil

## The decision to stay with your plan is often better than timing when to sell and buy.

Staying the course during market volatility is often difficult for many investors. Some choose to move to cash investments, while others try to time the market. Unfortunately, these investors are often buying high and selling low-and miss the rallies that follow the challenging periods.

## So, does staying the course pay off?

In the chart (below), we look at a hypothetical portfolio of 60\% stocks and $40 \%$ bonds faced with three alternatives as of Sept. 30, 2008 (two weeks after the collapse of Lehman Brothers).

The starting point for the $\$ 100,000$ hypothetical portfolio is Oct. 9,2007 , the prior market peak. The choices as of Sept. 30, 2008 are:

OPTION \#1: Stay invested, and make no changes.
OPTION \#2: Move to 100\% cash, represented by the Barclays 1-3 Month U.S. Treasury Bill Index, and remain in cash.

OPTION \#3: Move to $100 \%$ treasuries, represented by the Barclays Treasury Index, on Sept. 30, 2008, and remain in treasuries.

As the chart shows, when sticking with a $60 / 40$ portfolio, investors recovered a greater percentage of their lost valueand at a faster rate-than going to cash or treasuries.


60/40: 40\% Russell $3000^{\circledR}$ Index (U.S. equity), 20\% Russell Global ex-U.S. Equity Index (non-U.S. equity), 40\% Bloomberg Barclays U.S. Aggregate Bond Index (U.S. bonds); Cash: Barclays 1-3 Month T-bill (cash); Treasuries: Barclays Treasury Index. This hypothetical example is for illustration only and is not intended to reflect the return of any actual investment. The 60/40 Balanced Index portfolio does not reflect a deduction for expenses or fees, had it done so, returns would have been lower. Index returns represent past performance and are not a guarantee of future performance.

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Fund objectives, risks, charges, and expenses should be carefully considered before investing. A summary prospectus, if available, or a prospectus containing this and other important information can be obtained by calling 800-787-7354 or by visiting Russell Investments online. Please read the prospectus carefully before investing.

## www.russellinvestments.com

Please remember that all investments carry some level of risk, including the potential loss of principal invested. They do not typically grow at an even rate of return and may experience negative growth. As with any type of portfolio structuring, attempting to reduce risk and increase return could, at certain times, unintentionally reduce returns. No investment strategy can guarantee a profit or protect against a loss.

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The Russell $3000 ®$ Index measures the performance of the largest 3000 U.S. companies representing approximately $98 \%$ of the investable U.S. equity market.

Russell Global ex-U.S. Index measures the performance of the world's largest investable securities, based on market capitalization, excluding securities in the Russell 3000.
Bloomberg Barclays U.S. Aggregate Bond Index is an index, with income reinvested, generally representative of intermediate-term government bonds, investment-grade corporate debt securities, and mortgage-backed securities.

Barclays 1-3 Month U.S. Treasury Bill index measures the performance of public obligations of the U.S. Treasury that have a remaining maturity of greater than or equal to 1 month and less than 3 months.

Barclays Treasury Index is an index composed of all U.S. Treasury publicly issued obligations. Includes only notes and bonds with a minimum outstanding principal amount of $\$ 50$ million and a minimum maturity of one year.
Indexes are unmanaged and cannot be invested in directly. Data is historical and is not indicative of future results.

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