Student of the Market

October 2020



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Stock market volatility

2020 U.S. Election

Election case study

Large growth vs. large value

Record outflows in stock funds

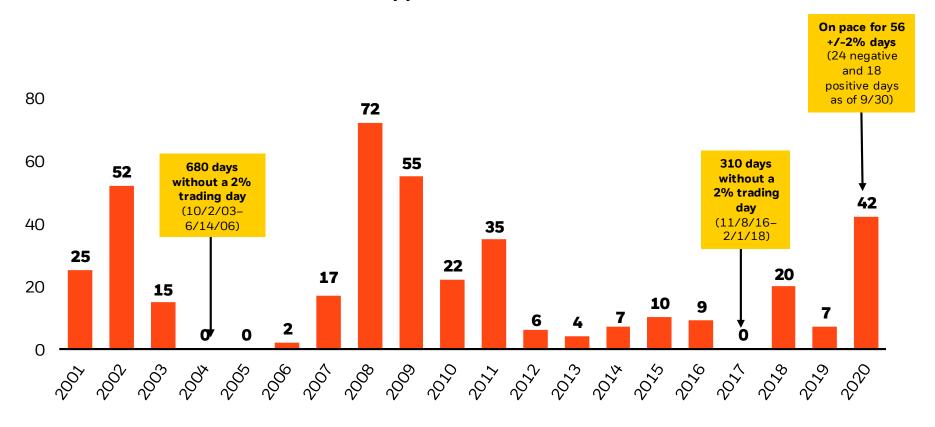
Inflation and returns

Bond performance and rising interest rates

Highest volatility since the Financial Crisis

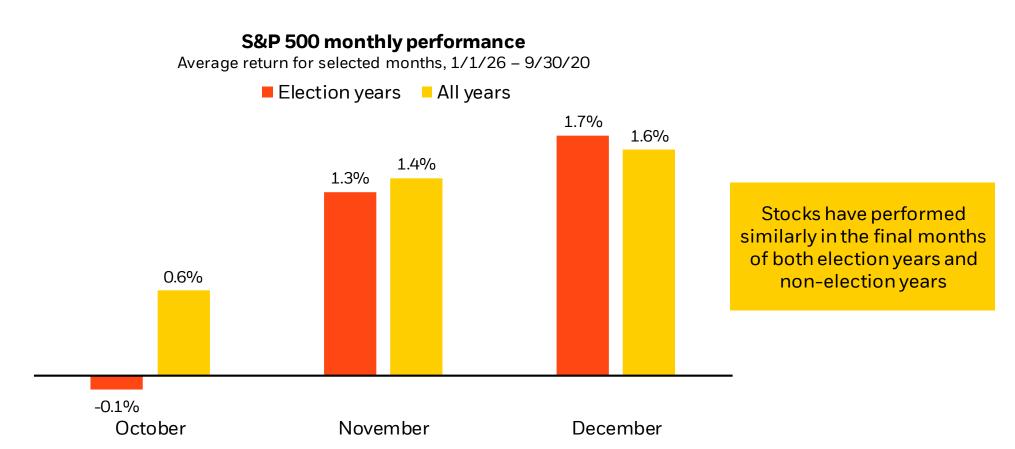
Number of single day stock market returns of +/-2% or more

S&P 500 by year (12/31/00 - 9/30/20)



Source: Morningstar as of 9/30/20. Stock market represented by the S&P 500 Index. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

Stocks in the final months of election years



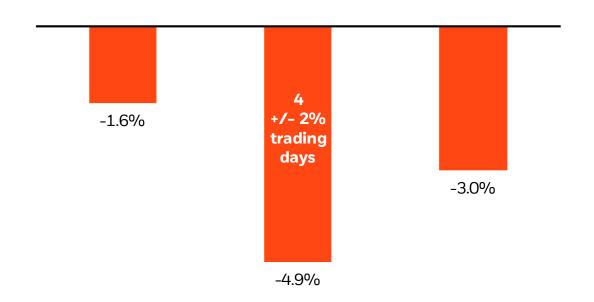
Source: Morningstar as of 9/30/20. Stock market represented by the S&P 500 Index from 1/1/70 to 9/30/20 and IA SBBI U.S. large cap stocks index from 1/1/70. **Past performance does not guarantee or indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

ELECTION CASE STUDY

Stocks have seen contested elections before

Case Study: 2000 U.S. presidential election

S&P 500 performance, 1/1/00 through 1/13/01



Prior to the election 1/1/00-11/7/00

Contested period 11/8/00 - 12/13/00

1 month later 12/14/00 - 1/13/01

2000 U.S. contested election timeline:

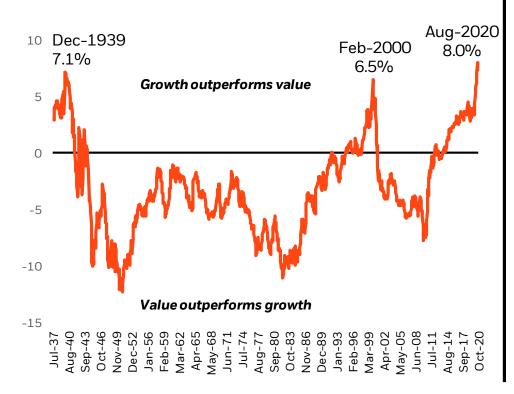
- Nov 7: Election day
- Nov 8: Gore retracts concession
- Nov 16: The Florida Supreme court permits manual recounts
- Nov 27: Gore sues to contest election in Florida
- Dec 12: U.S. Supreme courts stops Florida recounts
- Dec 13: Gore concedes

Source: Morningstar as of 9/30/20. Stocks represented by the S&P 500 Index. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

Largest growth cycle in history

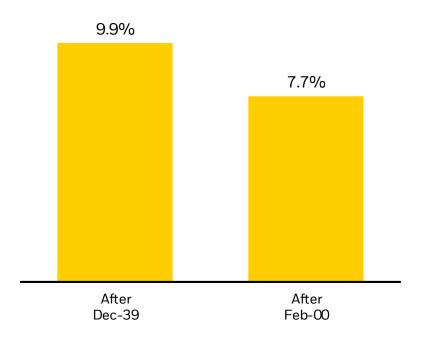
Outperformance of indices flips back and forth

Large growth index returns minus large value index returns, 10-year average annual rolling returns 7/1/37 – 9/30/20



Large value outperforms after previous peaks in large growth outperformance

Average annual outperformance for 10 years after date, large value index returns minus large growth index returns



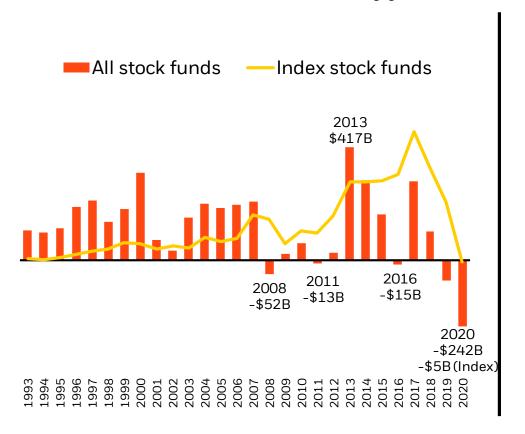
Source: Morningstar as of 9/30/20. Large growth index represented by the Russell 1000 Growth TR USD Index from 1/1/87 to 9/30/20 and Fama-French Large Growth TR index from 7/1/37 to 1/1/87. Large value index represented by the Russell 1000 Value TR USD Index from 1/1/87 to 9/30/20 and the Fama-French Large Value TR index from 1/1/87 to 1/1/87. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

RECORD OUTFLOWS IN STOCK FUNDS

Record outflows in stock funds

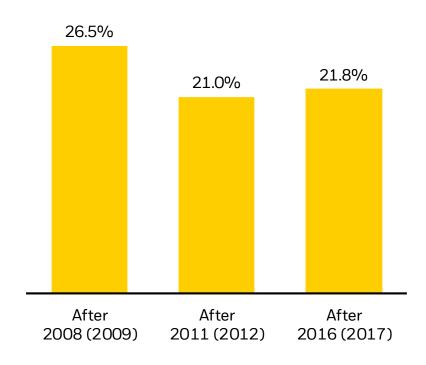
(even index funds)

Stock mutual fund and ETF flows by year



U.S. stock performance following a year when stock funds had outflows

S&P 500 index

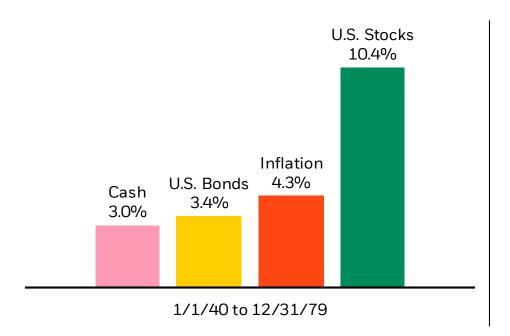


Source: Morningstar as of 9/30/20. Stock mutual funds and ETFs are represented by Morningstar Broad Equity Category. Stock market represented by the S&P 500 Index. **Past performance does not guarantee or indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

Long term returns, interest rates and inflation

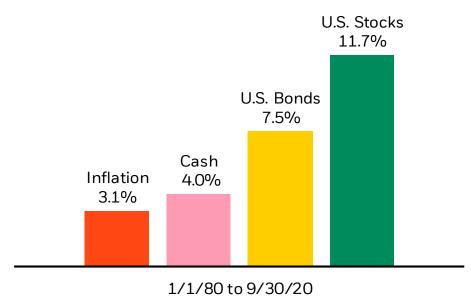
Average annual returns in a LOW & RISING interest rate environment

(10-year U.S Treasury, 2.3% on 1/1/1940 and finished at 10.4% on 12/31/1979)



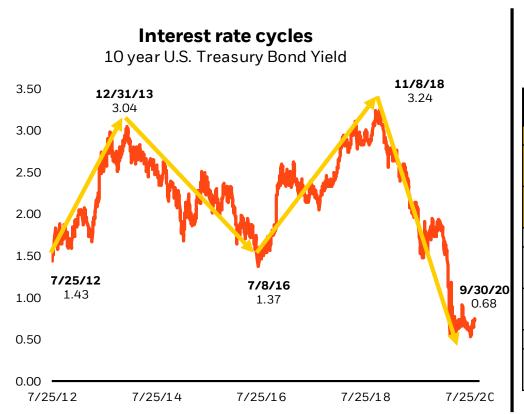
Average annual returns in a HIGH & FALLING interest rate environment

(10-year U.S Treasury, 10.4% on 1/1/1980 and finished at 0.7% on 9/30/2020)



Morningstar and the Shiller database as of 9/30/20. Interest rates represented by the U.S. 10 year Treasury bond (month-end) and the bond market return represented by the IA SBBI IT US Govi Index for the period 1/1/1980 to 9/30/2020, inflation by the BLS CPI NSA, cash by the U.S. 1 Month treasury bill index and stocks by the IA SBBI US Large Cap Stock Index. **Past performance does not guarantee or indicate future results.** Index performance is for illustrative purposes only. You cannot invest directly in the index.

Bond fund flexibility when interest rates rise



Bond categories

Total returns based on rising or falling interest rates

	Core bond index	Intermediate core bond	Intermediate core- plus bond		
Rising interest rates					
2012-07-26to 2013-12-31	-1.2	0.3	0.9		
2016-07-09 to 2018-11-08	-1.1	-0.4	0.0		
Falling interest rates					
2018-11-09 to 2020-09-30	9.7	8.9	8.8		
2014-01-01 to 2016-07-08	5.0	4.2	4.3		
Entire period					
2012-07-26to 2020-09-30	3.2	3.2	3.5		

Source: Morningstar, St. Louis Federal Reserve as of 9/30/20. Core bond index represented by the Bbg Barc US Agg Bond TR Index. Intermediate cord bonds represented by the Morningstar US Intermediate Core Bond category. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

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Returns as of 9/30/2020	Total Ret 1 Year	Total Ret 5 Years	Total Ret 10 Years
S&P 500 TR USD	15.15	14.15	13.74
BBgBarc US Agg Bond TR USD	6.98	4.18	3.64
Fama-French Large Growth TR USD	13.52	13.28	16.98
Fama-French Large Value TR USD	-3.72	7.30	17.08
IA SBBI US IT Govt TR USD	7.94	3.84	2.95
IA SBBI US Large Stock TR USD Ext	15.15	14.15	13.74
Russell 1000 Growth TR USD	37.53	20.10	17.25
Russell 1000 Value TR USD	-5.03	7.66	9.95
US Fund Intermediate Core Bond	6.66	3.94	3.49
US Fund Intermediate Core-Plus Bond	6.37	4.32	3.97
US BLS CPI All Urban NSA 1982-1984	1.31	1.75	1.76
USTREAS T-Bill Auction Ave 1 Mon	0.74	1.09	0.57

Source: Morningstar. Performance data quoted represents past performance and is no guarantee of future results. Current performance may be lower or higher than that shown.

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